

Career Cluster	Finance
Course Code	22210
Prerequisite(s)	None
Credit	0.5
Program of Study and	Foundation course-personal finance-pathway
Sequence	
Student Organization	DECA, FBLA, FCCLA
Coordinating Work-Based	Speakers, industry tours
Learning	
Industry Certifications	None
Dual Credit or Dual	None
Enrollment	
Teacher Certification	Business Management & Administration Cluster Endorsement; Finance Cluster Endorsement; Marketing
	Cluster Endorsement; FACS Endorsement; 7-12 Mathematics Education; 7-12 Social Science Education-
	Economics; *Business Education
Resources	

# **Course Description:**

This course will provide a foundational understanding for making informed personal financial decisions leading to financial independence.

# **Program of Study Application**

This is a cluster course in the finance career cluster. It is recommended to take a foundation course before taking the personal finance course.

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### **Course Standards**

# Indicator #1: Analyze elements that affect personal income.

Webb Level	Sub-indicator	Integrated Content
Two Skill/Concept	<ul> <li>PF 1.1 Explain controllable factors involved in personal finance.</li> <li>Compare incomes for various careers to one's own personal lifestyle goals.</li> <li>Determine correlation between education and income</li> </ul>	www.bls.gov/ooh/  Sdmylife.com  http://realitycheck.int ocareers.org/RealityCh eck SD/
Two Skill/Concept	PF 1.2 Analyze factors that affect take home pay.  Calculate gross and net income Identify voluntary vs. mandatory payroll deductions	Irs.gov W4 form Paycheckcity.com

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# Indicator #2: Implement processes involved in managing personal finances.

Webb Level	Sub-indicator	Integrated Content
Four Extended Thinking	PF 2.1 Execute a rational decision-making process considering alternatives and consequences.  • Comparison shop for a product based on features, benefits and budget	http://practicalmoneys kills.com/foreducators /lesson_plans/
One Recall	PF 2.2 Differentiate among various money management tools.  Compare and contrast money management tools (Certificates of Deposit, bonds, money market accounts, checking accounts)	
Two Skill/Concept	PF 2.3 Generate a system to organize finances and maintain records.  • Prepare a net worth statement  • Develop a system to organize financial records  • Create a budget and track expenses	Mint.com

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Indicator #3: Use an informed decision-making process to manage credit and debt.

Webb Level	Sub-indicator	Integrated Content
One Recall	<ul> <li>PF 3.1 Differentiate the sources, costs and benefits of using consumer credit.</li> <li>Calculate the length of time and total cost of consumer credit (credit cards, installment loans, student loans, and mortgages)</li> <li>Compare different types of consumer credit</li> </ul>	Minimum Payment Calculators
Two Skill/Concept	<ul> <li>PF 3.2 Explain the positive and negative consequences of using credit.</li> <li>Explain how financial decisions affect credit history and score</li> <li>Explain consequences of poor financial decisions</li> </ul>	https://www.youtube. com/watch?v=pTd9Z2 nCjM0 www.myfico.com/cred iteducation/whatsinyo urscore.aspx

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Indicator #4: Evaluate savings and investment options to meet short- and long-term goals.

Webb Level	Sub Indicator	Integrated content
Two Skill/Concept	<ul> <li>PF 4.1 Explain how saving contributes to financial security.</li> <li>Explain difference between saving and investing.</li> <li>Set savings goals</li> <li>Calculate how long it will take to save a three to six month emergency fund.</li> </ul>	Feedthepig.org
Two Skill/Concept	PF 4.2 Explain how investing builds wealth and helps meet financial goals.  • Participate in "stock market" simulation.  • Understand relationship between risk and return  • Calculate time value of money  • Identify benefits of a diversified investment portfolio	Howthemarketworks.com www.msn.com/en- us/money/tools/timevalueofmoney

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Indicator #5: Use appropriate and cost-effective risk management strategies.

Webb Level	Sub Indicator	Integrated content
Four Extended Thinking	<ul> <li>PF 5. 1 Evaluate how risk management protects against financial loss.</li> <li>Compare and contrast insurance needs throughout the life cycle.</li> <li>Determine types of risks and basic risk management methods</li> <li>Identify factors affecting cost of insurance</li> </ul>	https://www.horacemann.com/teacher-lounge/resources-for/teaching-ki
Three Strategic Thinking	<ul> <li>PF 5. 2 Determine how consumer protection laws protect consumers.</li> <li>Purpose of consumer protection laws and regulations</li> <li>Describe ways to avoid identity theft and fraud.</li> </ul>	https://www.bbb.org/ Consumerfinance.gov